TOWN OF FOUNTAIN HILLS

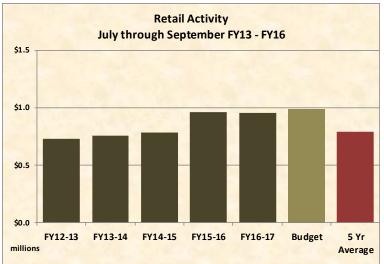
Local Sales and Use Tax Collections for Three Months Ended September 2016

This report contains information regarding the actual revenue collections from the 2.6% local sales tax -2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

| Three Months Ended September 2016 - Local Sales Tax Revenues | | | | | |
|--|--------------|--------------|--------------|---------|-----------------|
| | | | YTD | % YTD | |
| | YTD | YTD | FY16-17 | FY16-17 | %Incr/(Decr) |
| CATEGORY | FY15-16 | FY16-17 | Budget | Budget | from Prior Year |
| Construction | \$ 196,133 | \$ 180,338 | \$ 216,511 | 83.3% | (8.1%) |
| Transportation/Utilities | 384,293 | 405,208 | 343,668 | 117.9% | 5.4% |
| Wholesale/Retail | 958,716 | 955,745 | 985,097 | 97.0% | (0.3%) |
| Restaurant/Bars | 135,431 | 150,808 | 191,597 | 78.7% | 11.4% |
| Real Estate | 122,069 | 135,131 | 213,912 | 63.2% | 10.7% |
| Services | 134,845 | 120,361 | 96,617 | 124.6% | (10.7%) |
| Misc. | 29,476 | 7,246 | 204,128 | 3.5% | (75.4%) |
| Grand Total All Funds | \$ 1,960,963 | \$ 1,954,837 | \$ 2,251,530 | 86.8% | (0.3%) |

NOTE: Amounts subsequent to February 2015 have been restated due a change in the reporting information received from the Department of Revenue.

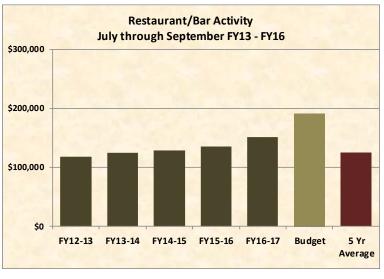




Trans/Telecommunications Activity
July through September FY13 - FY16
\$1,000,000
\$600,000
\$400,000
\$70
\$1,000,000
\$1,000,000
\$200,000
\$200,000
\$200,000
\$200,000
\$200,000
\$200,000
\$200,000

Decrease from prior year = <0.3%>% Actual to Budget = 97.0%

Increase over prior year = 5.4% Actual to Budget = 117.9%





Increase over prior year = 11.4% Actual to Budget = 78.7%

Decrease from prior year = <8.1%>% Actual to Budget = 83.3%

NOTE: Amounts subsequent to February 2015 have been restated due a change in the reporting information received from the Department of Revenue.